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ABOUT THE CLIENT

After completing the security project at his company, an unnamed executive* of a major Manhattan-based financial firm retained Triad Security Systems' services to design and install a fully integrated system that would protect his family and home. Because of his position within the company, he, and many high profile executives like him, are subject to home invasions and kidnapping attempts. The client also resides on a cul-de-sac where homes are statistically more likely to be burglarized. Triad worked closely with the client to outline a complete security solution to secure his New Jersey estate and safeguard his family.

THE REQUIREMENT

The client wanted to be able to monitor the driveways and automated gate systems as well as to have video surveillance around the clock on the pool area. A system was needed in the home in order to easily communicate with others in the home and to identify guests entering the property. The home's caretakers also needed a way to safely enter and move about the estate freely without needing multiple keys.

THE SOLUTION

Triad Account Manager, John Ornowski, who has over 25 years experience in the security industry, arranged a time to meet with the client one-on-one to discuss his concerns and requirements for the home security system. Expert technicians installed the system in a way so as not to disturb the family's daily routine or privacy.



Cameras were installed outside to monitor all doors and driveways, automated gates and the pool. These cameras can be viewed from any monitor mounted on the wall in the house. Triad interfaced with the customer's home entertainment video system so that the estate staff could easily communicate with one another as well as with vendors and guests coming on to the property. For example, when the doorbell rings, any authorized person can see who is at the entry and grant or deny access to the visitor from any room in the house. For doors that required keys, Triad installed Medeco locks because, for increased safety, only Medeco security professionals are authorized to copy keys and are only able to do so when they have the client's permission. The Account Manager recommended avoiding generic door locks with keys that can be easily duplicated.

INDUSTRY FACTS

Home invasion can cause substantial financial loss as well as the loss of irreplaceable objects of sentimental value and, more importantly, the loss of peace of mind and a loss of a personal sense of well being and security. According to Medeco.com, it is important that homeowners consider the facts:



- ◆ In 83% of all burglaries, the front door is compromised. Thieves often force the door in or pry it open. They also resort to physically attaching the lock by drilling, hammering, wrenching or sawing the bolt.
- ◆ The chances of your house being burglarized are 1 in 6.
- ◆ Houses on a corner suffer 40% of all break-ins. And you're more likely to be burglarized if you live close to a major thoroughfare, on a cul-de-sac or on a dead-end street.
- ◆ There are almost 3 million burglaries annually in the U.S. About half of all burglaries occur during the day. One-third of all burglaries use keys from mass produced, generic door locks.

*Triad Security Systems never discloses the names of residential customers in an effort to protect their privacy and safety.